Vietnam Tariff Intelligence

# HS 3401.20.99 detail

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|---|---|
| **HS code** | 3401.20.99 |
| **Description** | Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; organic surface-active products and preparations for washing the skin, in the form of liquid or cream and put up for retail sale, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent / - Soap in other forms: / - - Other: / - - - Other |
| **Unit** | kg |
| **Generated** | 04/11/2026 12:12:14 |
| **Data version** | 2026.04.05 – BIEU THUE XNK 2026.04.05.xlsx |
| **Verification status** | Tariff data checked against the source file; advice/mappings are indicative; FTA eligibility not verified. |
| **Link** | https://vietnamtariff.com/hs-code/34012099/ |

## Taxes applicable in 2026

| Tariff scheme | Source value | Rate | Legal basis | effective | Source |
|---|---|---|---|---|---|
| Ordinary import duty | 33 | 33% | 15/2023/QĐ-TTg | 2023-07-15 | BT2026!K5036 |
| Preferential (MFN) | 22 | 22% | 26/2023/NĐ-CP | 2023-07-15 | BT2026!N5036 |
| VAT | 8/10 | 8 / 10 (several rates) | 181/2025/NĐ-CP | 2025-07-01 | BT2026!Q5036 |
| Excise tax | | No data | | | |
| Environmental tax | | No data | | | |
| Export duty | | No data | | | |
| CPTPP export rate | | No data | | | |
| EVFTA export rate | | No data | | | |
| UKVFTA export rate | | No data | | | |

## Special preferential (FTA) rates – 2026

| FTA | Source value | Rate | Data basis | Period | Proof of origin | Legal basis | Status |
|---|---|---|---|---|---|---|---|

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| AANZFTA | 0 | 0% | Consolidated BT2026 | 2022 - 2027 (một mức cho cả giai đoạn) | AANZ | 121/2022/NĐ-CP | Ad valorem |
| ACFTA | 0 (-KH) | 0% (except KH) | Consolidated BT2026 | 2022 - 2027 (một mức cho cả giai đoạn) | E | 118/2022/NĐ-CP | Ad valorem |
| AJCEP | 0 | 0% | Consolidated BT2026 | 01/4/2026 - 31/3/2027 | AJ | 120/2022/NĐ-CP | Ad valorem |
| AKFTA | 0(-KH) | 0% (except KH) | Consolidated BT2026 | 2022 - 2027 (một mức cho cả giai đoạn) | AK | 119/2022/NĐ-CP | Ad valorem |
| ATIGA | 0 | 0% | Consolidated BT2026 | 2026 | D | 126/2022/NĐ-CP | Ad valorem |
| CPTPP | 0 | 0% | Consolidated BT2026 | (VI) | CPTPP | 115/2022/NĐ-CP | Ad valorem |
| VCFTA | 0 | 0% | Consolidated BT2026 | 2026 | VC | 112/2022/NĐ-CP | Ad valorem |
| VJEPA | 0 | 0% | Consolidated BT2026 | 01/4/2026 - 31/3/2027 | JV · Form VJ | 124/2022/NĐ-CP | Ad valorem |
| VKFTA | 0 | 0% | Consolidated BT2026 | 2026 | VK | 125/2022/NĐ-CP | Ad valorem |
| VN-EAEU | 0 | 0% | Consolidated BT2026 | 2026 | EAV | 113/2022/NĐ-CP | Ad valorem |
| VN-LAO | 0 | 0% | Consolidated BT2026 | | S | 206/2025/NĐ-CP | Ad valorem |
| EVFTA | 2,7 | 2.7% | Consolidated BT2026 | 2026 | EUR.1 | 116/2022/NĐ-CP | Ad valorem |
| UKVFTA | 2,7 | 2.7% | Consolidated BT2026 | 2026 | EUR.1 | 117/2022/NĐ-CP | Ad valorem |
| AIFTA | 5 | 5% | Consolidated BT2026 | 01/01/2026 - 31/12/2026 | AI | 122/2022/NĐ-CP | Ad valorem |
| RCEP (Annex A) | 11 | 11% | Consolidated BT2026 | 2026 | RCEP Form / Declaration of origin | 129/2022/NĐ-CP | Ad valorem |
| RCEP (Annex B) | 11 | 11% | Consolidated BT2026 | 2026 | RCEP Form / Declaration of origin | 129/2022/NĐ-CP | Ad valorem |

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|---|---|---|---|---|---|---|---|
| RCEP (Annex C) | 11 | 11% | Consolidated BT2026 | 2026 | RCEP Form / Declaration of origin | 129/2022/NĐ-CP | Ad valorem |
| RCEP (Annex E) | 11 | 11% | Consolidated BT2026 | 2026 | RCEP Form / Declaration of origin | 129/2022/NĐ-CP | Ad valorem |
| RCEP (Annex F) | 11 | 11% | Consolidated BT2026 | 2026 | RCEP Form / Declaration of origin | 129/2022/NĐ-CP | Ad valorem |
| RCEP (Annex D) | 12 | 12% | Consolidated BT2026 | 2026 | RCEP Form / Declaration of origin | 129/2022/NĐ-CP | Ad valorem |
| VIFTA | 8.8 | 8.8% | Consolidated BT2026 | 2026 | Form VI (verify) | 131/2024/NĐ-CP | Ad valorem |
| AHKFTA | 22 | 22% | Consolidated BT2026 | 2026 | AHK | 123/2022/NĐ-CP | Ad valorem |
| VN-CAM | | No data | No data | | S | 56/2026/NĐ-CP | No data |
| VNCU | | No data | No data | | VNCB · Form VC (Cuba) | 114/2022/NĐ-CP | No data |

## Rate history / phase-down by year

| FTA | Period | Year | Source value | Source |
|---|---|---|---|---|
| ACFTA | 2022 - 2027 (một mức cho cả giai đoạn) | | 0 | AC!E4913 |
| ATIGA | 2022 | 2022 | 0 | AT!E4874 |
| ATIGA | 2023 | 2023 | 0 | AT!F4874 |
| ATIGA | 2024 | 2024 | 0 | AT!G4874 |
| ATIGA | 2025 | 2025 | 0 | AT!H4874 |
| ATIGA | 2026 | 2026 | 0 | AT!I4874 |
| ATIGA | 2027 | 2027 | 0 | AT!J4874 |
| AJCEP | 30/12/2022 - 31/3/2023 | 2022 | 2 | AJ!E4918 |
| AJCEP | 01/4/2023 - 31/3/2024 | 2023 | 0 | AJ!F4918 |
| AJCEP | 01/4/2024 - 31/3/2025 | 2024 | 0 | AJ!G4918 |
| AJCEP | 01/4/2025 - 31/3/2026 | 2025 | 0 | AJ!H4918 |

| FTA | Period | Year | Source value | Source |
|---|---|---|---|---|
| AJCEP | 01/4/2026 - 31/3/2027 | 2026 | 0 | AJ!I4918 |
| AJCEP | 01/4/2027 - 31/3/2028 | 2027 | 0 | AJ!J4918 |
| VJEPA | 30/12/2022 - 31/3/2023 | 2022 | 0 | VJ!E4916 |
| VJEPA | 01/4/2023 - 31/3/2024 | 2023 | 0 | VJ!F4916 |
| VJEPA | 01/4/2024 - 31/3/2025 | 2024 | 0 | VJ!G4916 |
| VJEPA | 01/4/2025 - 31/3/2026 | 2025 | 0 | VJ!H4916 |
| VJEPA | 01/4/2026 - 31/3/2027 | 2026 | 0 | VJ!I4916 |
| VJEPA | 01/4/2027 - 31/3/2028 | 2027 | 0 | VJ!J4916 |
| AKFTA | 2022 - 2027 (một mức cho cả giai đoạn) | | 0 | AK!F4916 |
| AANZFTA | 2022 - 2027 (một mức cho cả giai đoạn) | | 0 | AANZ!H4880 |
| AIFTA | 30/12/2022 | 2022 | 5 | AI!F4876 |
| AIFTA | 31/12/2022 - 30/12/2023 | 2023 | 5 | AI!G4876 |
| AIFTA | 31/12/2023 - 30/12/2024 | 2024 | 5 | AI!H4876 |
| AIFTA | 31/12/2024 - 31/12/2025 | 2025 | 5 | AI!I4876 |
| AIFTA | 01/01/2026 - 31/12/2026 | 2026 | 5 | AI!J4876 |
| AIFTA | 01/01/2027 - 31/12/2027 | 2027 | 5 | AI!K4876 |
| VKFTA | 2022 | 2022 | 0 | VK!E4885 |
| VKFTA | 2023 | 2023 | 0 | VK!F4885 |
| VKFTA | 2024 | 2024 | 0 | VK!G4885 |
| VKFTA | 2025 | 2025 | 0 | VK!H4885 |
| VKFTA | 2026 | 2026 | 0 | VK!I4885 |
| VKFTA | 2027 | 2027 | 0 | VK!J4885 |
| VCFTA | 2022 | 2022 | 5 | VC!D4923 |
| VCFTA | 2023 | 2023 | 2 | VC!E4923 |
| VCFTA | 2024 | 2024 | 0 | VC!F4923 |
| VCFTA | 2025 | 2025 | 0 | VC!G4923 |

| FTA | Period | Year | Source value | Source |
|---|---|---|---|---|
| VCFTA | 2026 | 2026 | 0 | VC!H4923 |
| VCFTA | 2027 | 2027 | 0 | VC!I4923 |
| VN-EAEU | 2022 | 2022 | 6 | EAV!D4920 |
| VN-EAEU | 2023 | 2023 | 4 | EAV!E4920 |
| VN-EAEU | 2024 | 2024 | 2 | EAV!F4920 |
| VN-EAEU | 2025 | 2025 | 0 | EAV!G4920 |
| VN-EAEU | 2026 | 2026 | 0 | EAV!H4920 |
| VN-EAEU | 2027 | 2027 | 0 | EAV!I4920 |
| AHKFTA | 2022 | 2022 | 22 | AKH!D4928 |
| AHKFTA | 2023 | 2023 | 22 | AKH!E4928 |
| AHKFTA | 2024 | 2024 | 22 | AKH!F4928 |
| AHKFTA | 2025 | 2025 | 22 | AKH!G4928 |
| AHKFTA | 2026 | 2026 | 22 | AKH!H4928 |
| AHKFTA | 2027 | 2027 | 22 | AKH!I4928 |
| EVFTA | 2022 | 2022 | 13,7 | EV-NK!D4899 |
| EVFTA | 2023 | 2023 | 11 | EV-NK!E4899 |
| EVFTA | 2024 | 2024 | 8,2 | EV-NK!F4899 |
| EVFTA | 2025 | 2025 | 5,5 | EV-NK!G4899 |
| EVFTA | 2026 | 2026 | 2,7 | EV-NK!H4899 |
| EVFTA | 2027 | 2027 | 0 | EV-NK!I4899 |
| UKVFTA | 2022 | 2022 | 13,7 | UKV!D4901 |
| UKVFTA | 2023 | 2023 | 11 | UKV!E4901 |
| UKVFTA | 2024 | 2024 | 8,2 | UKV!F4901 |
| UKVFTA | 2025 | 2025 | 5,5 | UKV!G4901 |
| UKVFTA | 2026 | 2026 | 2,7 | UKV!H4901 |
| UKVFTA | 2027 | 2027 | 0 | UKV!I4901 |

| FTA | Period | Year | Source value | Source |
|---|---|---|---|---|
| CPTPP | (I) | 2021 (DERIVED) | 0 | CPTPP!D4899 |
| CPTPP | (II) | 2022 (DERIVED) | 0 | CPTPP!E4899 |
| CPTPP | (III) | 2023 (DERIVED) | 0 | CPTPP!F4899 |
| CPTPP | (IV) | 2024 (DERIVED) | 0 | CPTPP!G4899 |
| CPTPP | (V) | 2025 (DERIVED) | 0 | CPTPP!H4899 |
| CPTPP | (VI) | 2026 (DERIVED) | 0 | CPTPP!I4899 |
| CPTPP | (VII) | 2027 (DERIVED) | 0 | CPTPP!J4899 |
| RCEP A | 2022 | 2022 | 19,8 | RCEPT-A!D4920 |
| RCEP A | 2023 | 2023 | 17,6 | RCEPT-A!E4920 |
| RCEP A | 2024 | 2024 | 15,4 | RCEPT-A!F4920 |
| RCEP A | 2025 | 2025 | 13,2 | RCEPT-A!G4920 |
| RCEP A | 2026 | 2026 | 11 | RCEPT-A!H4920 |
| RCEP A | 2027 | 2027 | 8,8 | RCEPT-A!I4920 |
| RCEP B | 2022 | 2022 | 19,8 | B!D4920 |
| RCEP B | 2023 | 2023 | 17,6 | B!E4920 |
| RCEP B | 2024 | 2024 | 15,4 | B!F4920 |
| RCEP B | 2025 | 2025 | 13,2 | B!G4920 |
| RCEP B | 2026 | 2026 | 11 | B!H4920 |
| RCEP B | 2027 | 2027 | 8,8 | B!I4920 |
| RCEP C | 2022 | 2022 | 19,8 | C!D4920 |
| RCEP C | 2023 | 2023 | 17,6 | C!E4920 |
| RCEP C | 2024 | 2024 | 15,4 | C!F4920 |
| RCEP C | 2025 | 2025 | 13,2 | C!G4920 |
| RCEP C | 2026 | 2026 | 11 | C!H4920 |
| RCEP C | 2027 | 2027 | 8,8 | C!I4920 |
| RCEP D | 2022 | 2022 | 20 | D!D4920 |

| FTA | Period | Year | Source value | Source |
|---|---|---|---|---|
| RCEP D | 2023 | 2023 | 18 | D!E4920 |
| RCEP D | 2024 | 2024 | 16 | D!F4920 |
| RCEP D | 2025 | 2025 | 14 | D!G4920 |
| RCEP D | 2026 | 2026 | 12 | D!H4920 |
| RCEP D | 2027 | 2027 | 10 | D!I4920 |
| RCEP E | 2022 | 2022 | 19,8 | E!D4923 |
| RCEP E | 2023 | 2023 | 17,6 | E!E4923 |
| RCEP E | 2024 | 2024 | 15,4 | E!F4923 |
| RCEP E | 2025 | 2025 | 13,2 | E!G4923 |
| RCEP E | 2026 | 2026 | 11 | E!H4923 |
| RCEP E | 2027 | 2027 | 8,8 | E!I4923 |
| RCEP F | 2022 | 2022 | 19,8 | F!D4920 |
| RCEP F | 2023 | 2023 | 17,6 | F!E4920 |
| RCEP F | 2024 | 2024 | 15,4 | F!F4920 |
| RCEP F | 2025 | 2025 | 13,2 | F!G4920 |
| RCEP F | 2026 | 2026 | 11 | F!H4920 |
| RCEP F | 2027 | 2027 | 8,8 | F!I4920 |
| VIFTA | 2024 | 2024 | 17.6 | VI!F4536 |
| VIFTA | 2025 | 2025 | 13.2 | VI!G4536 |
| VIFTA | 2026 | 2026 | 8.8 | VI!H4536 |
| VIFTA | 2027 | 2027 | 4.4 | VI!I4536 |

## Advisory & warnings

| Risk code | Level | Risk name | Description | Related data | Legal reference | Recommended action | Verification status |
|---|---|---|---|---|---|---|---|

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| DOC-004 | YELLOW | Other item policy | Item policy (source, Vietnamese): Mỹ phẩm XK, NK (09/2024/TT-BYT-DM14) | | 09/2024/TT-BYT-DM | Read the referenced instruments. | Instrument cited in source; validity not verified |
| DOC-004 | YELLOW | Other item policy | Item policy (source, Vietnamese): Mỹ phẩm XK, NK (09/2024/TT-BYT-DM14) | | 09/2024/TT-BYT-DM | Read the referenced instruments. | Instrument cited in source; validity not verified |
| FTA-013 | YELLOW | FTA rate not lower than MFN | AHKFTA 22%: the preferential rate is equal to or higher than the MFN rate (22%) in the source tariff – claiming the FTA brings no saving. | MFN 22% | | Consider the MFN rate (if the origin qualifies for MFN treatment) instead of preparing FTA origin documents. | Not verified – check required |
| HS-003 | YELLOW | Classification Review Required – similar lines exist | Subheading 3401.20 has 3 lines; 3401.20.99 is distinguished from its siblings by: Other. | 3401.20.20 Soap chips; 3401.20.91 Of a kind used for flotation de-inking of recycled paper | 31/2022/TT-BTC | Verify the distinguishing features; consider an advance classification ruling if uncertain. | Not verified – check required |
| OR-001 | YELLOW | Country of origin not provided | FTA eligibility cannot be assessed without the country of origin. | | | Enter the country of origin to compare preferential schedules. | Not verified – check required |
| TAX-001 | YELLOW | Several VAT rates | The VAT column shows "8/10". | | 181/2025/NĐ-CP | Determine the VAT rate by the nature of goods and reduction rules (174/2025/NĐ-CP, Annex I/II). | Not verified – check required |
| TR-004 | GRAY | Not Assessed – Additional Regulatory Verification Required | The source file records no trade remedy for 3401.20.99. This does NOT mean there is no risk. | | | Check the MOIT Trade Remedies Authority database. | Not verified – check required |
| DQ-001 | GREEN | MFN rate present in the source | The MFN rate 22% for 3401.20.99 was checked against BT2026 (cell BT2026!N5036), basis 26/2023/NĐ-CP. | | 26/2023/NĐ-CP | Verification scope: matched against source file version 2026.04.05; not a substitute for the legal text. | Checked against the source tariff file |

## Item policy

| Item policy |
|---|
| Mỹ phẩm XK, NK (09/2024/TT-BYT-DM14) |
| Mỹ phẩm XK, NK (09/2024/TT-BYT-DM14) |

This report is for reference, generated from the source tariff data and advisory rules. It is not a customs decision and does not confirm HS classification, FTA eligibility or legal validity. Users must verify against current legislation.